

# The Evernex Partner Program

Everything you need to know to grow your business by our side.



# Welcome to the Evernex Partner program!

At Evernex, we provide exceptional IT services and solutions with unparalleled expertise in Third-Party Maintenance (TPM), spare parts, and more. As a trusted industry partner, we've cultivated valuable relationships with businesses worldwide, driven by our unwavering commitment to excellence and customer satisfaction.

Now, we're excited to present our comprehensive Partner Program, crafted to empower companies like yours to elevate their IT service offerings.

## Why partner with Evernex? →

Partnering with Evernex means unlocking a world of opportunities, expanding your service capabilities, and benefiting from our global expertise while receiving personalized support.



### Expand your service offering

As an Evernex partner, you gain the opportunity to expand your service offerings and cater to a broader range of customer needs. Our portfolio of IT services allows you to provide comprehensive support and solutions to your clients.



### Freedom from EOSL dates

Say goodbye to the limitations imposed by End-of-Service Life (EOSL) dates. Partnering with Evernex grants you access to our extensive inventory of high-quality, refurbished spare parts, ensuring that your customers can continue to rely on their equipment beyond the manufacturer's designated lifecycle.



### Unlock new revenue streams and boost sales

Partnering with Evernex allows your business to offer cost-effective third-party maintenance services, helping your customers to trim down on their IT costs. These cost savings can subsequently fuel their ongoing digital transformation efforts, opening up opportunities for them to acquire more of your company's services or products.



### Your single point of contact for multi-vendor support

Navigating the complexities of multi-vendor environments can be challenging. With Evernex as your partner, you have a single contract and single point of contact for comprehensive equipment support. We specialize in servicing a wide range of equipment from various vendors, enabling you to streamline your operations and provide seamless support to your customers.



## A global company that acts like a regional partner

While Evernex is a global company with a wide reach, we pride ourselves on offering personalized, regional support. As a partner, you benefit from our global presence and expertise, backed by a team that understands the unique needs and dynamics of your local market. We provide the best of both worlds—the resources of a global organization with the attention and care of a local partner.

**“Evernex is proud to have forged long-term partnerships with some of the industry’s leading companies.”**

**Justin Dubois**

Vice President Global Accounts at Evernex



## How to become a partner

Becoming a partner with Evernex is a seamless process that opens the door to a world of possibilities in the IT services industry. We are excited to embark on this journey with you and help you thrive in your business. Here's how you can join our network of partners:

### Reach out

Get in touch with our dedicated Partner Program team by contacting us through our website, email, or phone. Our team will guide you through the partnership process, answer any questions you may have, and provide you with the necessary information to get started.

### Evaluation and alignment

We believe in building strong partnerships based on mutual alignment and shared goals. Our team will work closely with you to evaluate your business capabilities, explore opportunities for collaboration, and ensure that our partnership is a strategic fit.

### Agreement and onboarding

Once the evaluation process is complete and both parties are aligned, we will provide you with a partnership agreement tailored to our mutual objectives. Our team will guide you through the agreement terms and assist with any necessary paperwork. Upon signing the agreement, we will initiate the onboarding process to set you up for success as an Evernex partner.

### Training

To equip you with the knowledge and tools needed to thrive as an Evernex partner, we offer comprehensive training programs. These programs cover technical training, product updates, sales strategies, and marketing support, ensuring that you are well-prepared to deliver exceptional value to your customers.

### Ongoing support

Our partnership with you is a long-term commitment. We provide continuous support, regular business reviews, and open lines of communication to address any needs, concerns, or opportunities that may arise. We value your feedback and actively collaborate to strengthen our partnership and drive mutual success.

[Become a partner !\[\]\(a8f9309f944226d1420f5fed22e2b6e6\_img.jpg\)](#)